

# Strategic IT Solutions for UK Businesses

Empowering SMEs  
with Tailored  
Technology,  
Cybersecurity  
& Automation  
Services

**Let's turn your IT into a business advantage**

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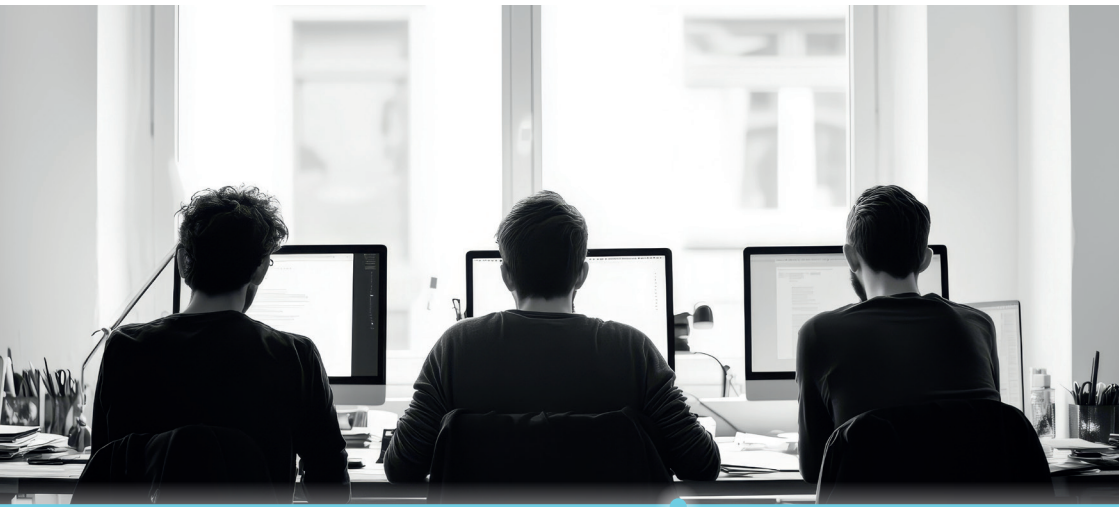


**Jonathan  
McHarg**  
CONSULTING LIMITED

# Contents - Overview



|                                 |   |
|---------------------------------|---|
| About Us                        | 3 |
| About Jonathan McHarg           | 4 |
| Our Services & Rates            | 5 |
| Pay As You Go Support           | 5 |
| Ad Hoc Support                  | 5 |
| Scoped Projects (Fixed Cost)    | 5 |
| Monthly Management & Monitoring | 6 |
| Business Hardware Supply        | 7 |
| Software Licensing & Supply     | 8 |



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## About Us

Jonathan McHarg Consulting Ltd. is a Dorset-based IT consultancy specialising in strategic IT management, Microsoft technologies, cybersecurity, and automation. With over 30 years of experience in the IT industry, we support SMEs across the UK with tailored, scalable, and secure technology solutions.

We are:

- Cyber Essentials Certified
- A Microsoft Cloud Partner
- Partners with Microsoft, Pax8, Kit365, and other leading vendors

Our mission is to help businesses maximise the value of their IT investments by blending deep technical expertise with commercial insight.



# About Jonathan McHarg

Jonathan McHarg is a seasoned IT leader with a career spanning more than three decades. His unique strength lies in combining exceptional technical ability with extensive business management experience. This dual perspective enables him to deliver IT strategies that are not only technically sound but also commercially viable.



## Specialist Areas:

- IT Management & Strategic Planning
- Microsoft 365 & Azure
- Linux Systems & Hosting
- AI & Automation (Power Automate, Power BI, scripting)
- Cybersecurity (Cyber Essentials, ISO 27001)
- Compliance (PCI DSS, ITIL)
- Business Process Improvement

Jonathan has led award-winning teams, implemented ISO standards, and delivered complex infrastructure and security projects across sectors including hospitality, professional services, and retail.





# Our Services & Rates

## Pay As You Go Support

Flexible support for businesses that need expert help without a long-term contract.

| Package       | Hours included | Cost (ex. VAT) | Booking Method                    |
|---------------|----------------|----------------|-----------------------------------|
| <b>PAYG 4</b> | 4 hours        | £350           | Microsoft Bookings (30-min slots) |
| <b>PAYG 8</b> | 8 hours        | £650           | Microsoft Bookings (30-min slots) |

### How it works:

- Client's pre-purchase support time
- Time is booked in 30-minute increments via our Microsoft Bookings system
- Monthly usage statements are provided

## Ad Hoc Support

For one-off or urgent support needs.

- Rate: £95 + VAT per hour (or part thereof)
- Booking: Via Microsoft Bookings
- Billing: Invoiced monthly based on usage

## Scoped Projects (Fixed Cost)

Ideal for defined projects with clear deliverables.

- Rate: from £500 + VAT per day
- Scope: Agreed in advance
- Billing: Based on milestones or completion

# Monthly Management & Monitoring

A proactive service for clients who want ongoing oversight of their Microsoft 365 and Azure environments.

- Monthly Fee: £120 + VAT
- Note: This service is purchased in combination with a PAYG support package

## What's included:

- Security monitoring (failed logins, MFA, privileged access)
- Microsoft Secure Score tracking and improvement recommendations
- Licensing and cost optimisation
- Intune device compliance reporting (if applicable)
- Cyber Essentials support and certification guidance via our partner



# Business Hardware Supply

We provide a full hardware procurement service, offering both new and professionally reconditioned equipment at competitive rates. Whether you're setting up a new office, replacing ageing devices, or scaling your team, we can help you choose the right hardware to meet your needs and budget.

## What we offer:

- Sourcing of laptops, desktops, servers, and peripherals
- Access to high-quality refurbished laptops via our partner My Cheap Laptop
- Advice on hardware specifications based on your business requirements
- Assistance with purchasing, configuration, and setup
- Ongoing support and warranty guidance

Our goal is to ensure you get the best value from your hardware investment, with reliable equipment that supports your business operations.



Microsoft



aruba®  
NETWORKS



Lenovo



SOPHOS



SONICWALL®

Synology®

## Software Licensing & Supply

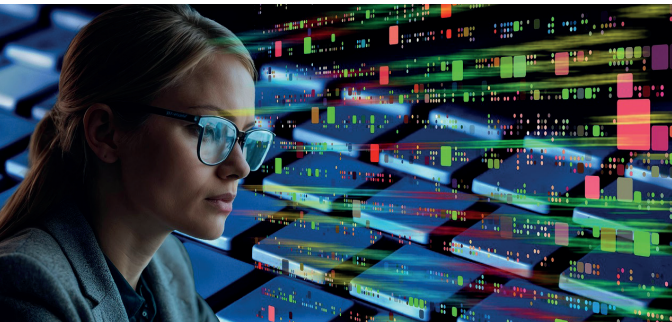
As an **authorised Microsoft Partner** and Reseller, we provide complete licensing, setup, and support for the full Microsoft software suite — including **Microsoft 365, Office 365, and Azure.**

We also offer:

- **Exclaimer:** Automated email signature management for Microsoft 365.
- **Adobe:** Full range of Creative Cloud and Acrobat licensing.
- **Proofpoint:** Our recommended solution for advanced **email security, anti-spam, and anti-malware** protection.

In addition, we can supply software from **many other major vendors.** Please contact us with any specific requirements — we're here to help you find the right solution.

We assist with selecting the best licensing models, managing renewals, and ensuring compliance — all while keeping your costs under control.



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